



App is the new business

Developer is the new Customer

Multicloud is the new Data Center

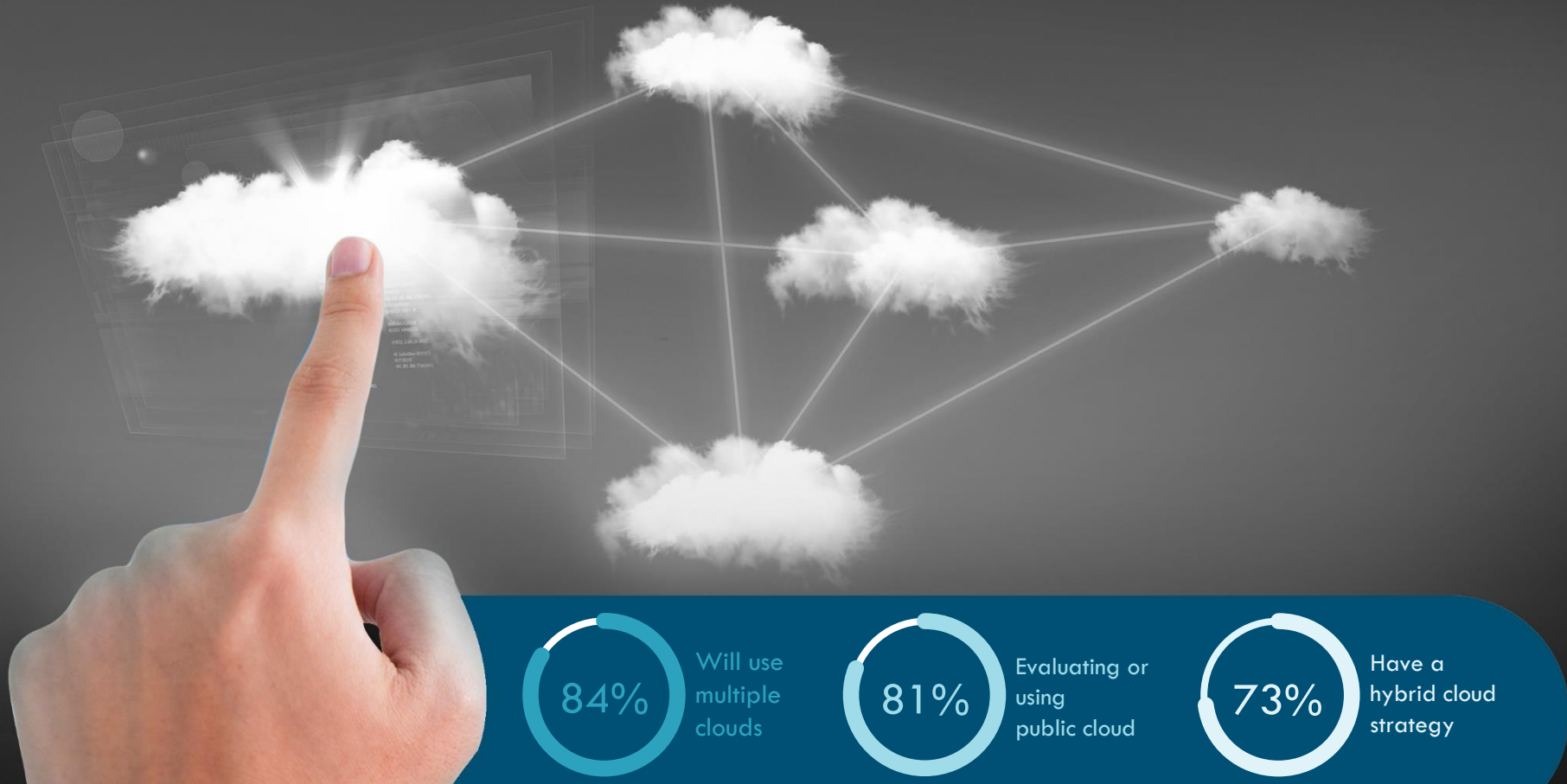
The image shows the JPMorgan Chase & Co. logo in large, silver, three-dimensional letters mounted on a dark glass facade of a skyscraper. The glass reflects the surrounding city buildings and sky. The logo is the central focus of the upper half of the image.

JPMORGAN CHASE & CO

30,000+ Application developers.

7,200+ Apps. **32** data centers.

More software developers than Google,
and more technologists than Microsoft...

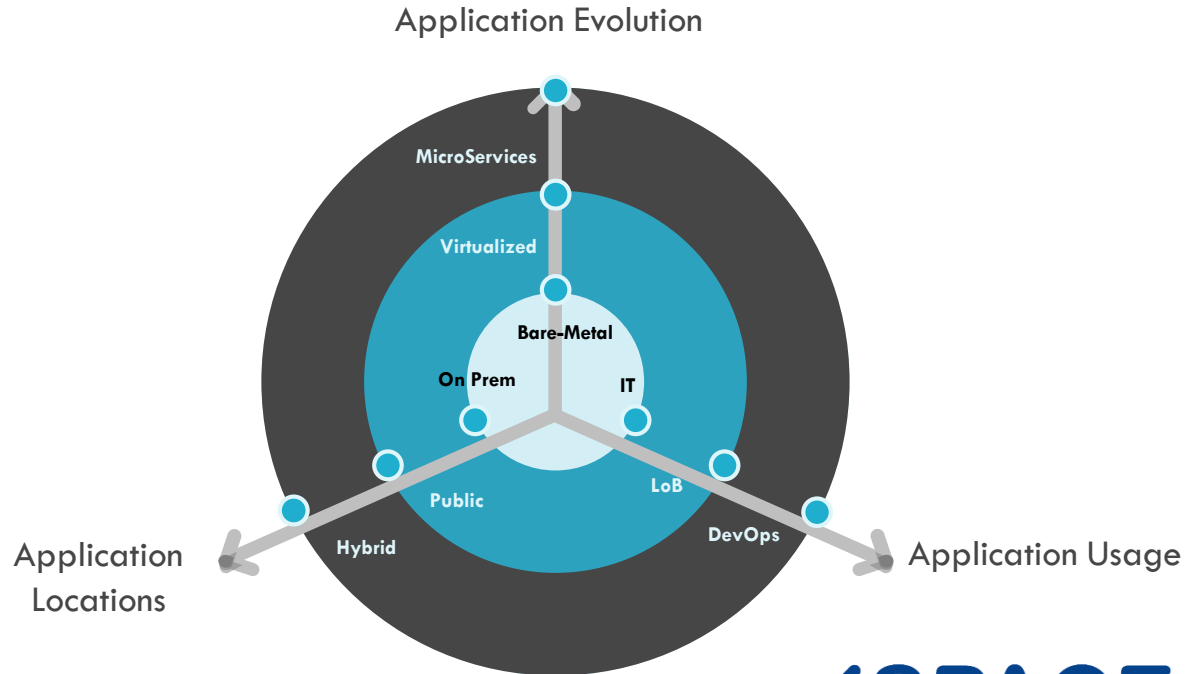


Impact of Digital Transformation

Applications
are the new
business drivers

Developers
are the new
customers

Multi Cloud
is the new
DC paradigm



Challenges for IT



New apps

Average enterprise has at least 13 cloud-native business apps



Complexity



New users

20M developers today growing to 25M by 2020



Compliance



New attack surfaces

6 months to detect breach³

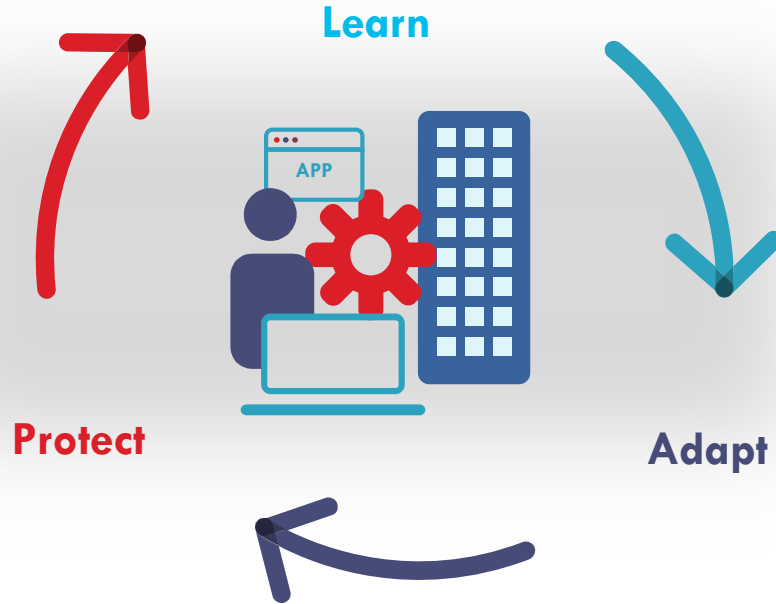


Compromise



Is your Data Center doing what you intend?

Intent Based Data Center- The Intent Cycle



Constantly Learning

Every packet | Every flow
Every app

Machine learning
to optimize

Benchmark each
<app-cloud>



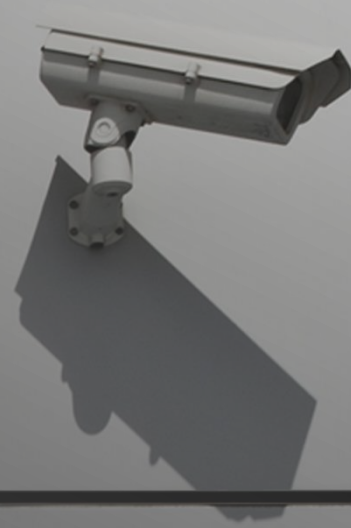
Constantly Adapting

Run-time provisioning

On-demand capacity

Multicloud App mobility

Constantly Protecting

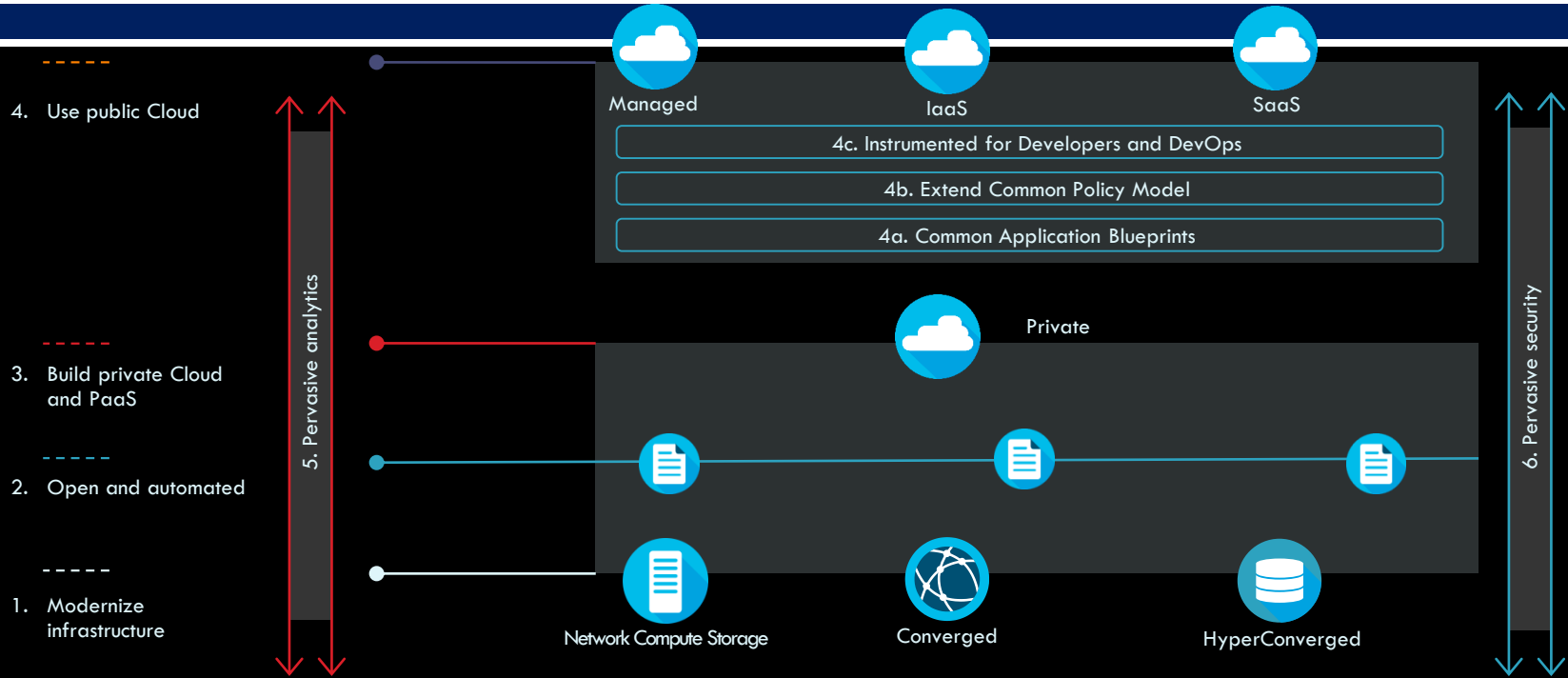


Micro-segmentation
based isolation

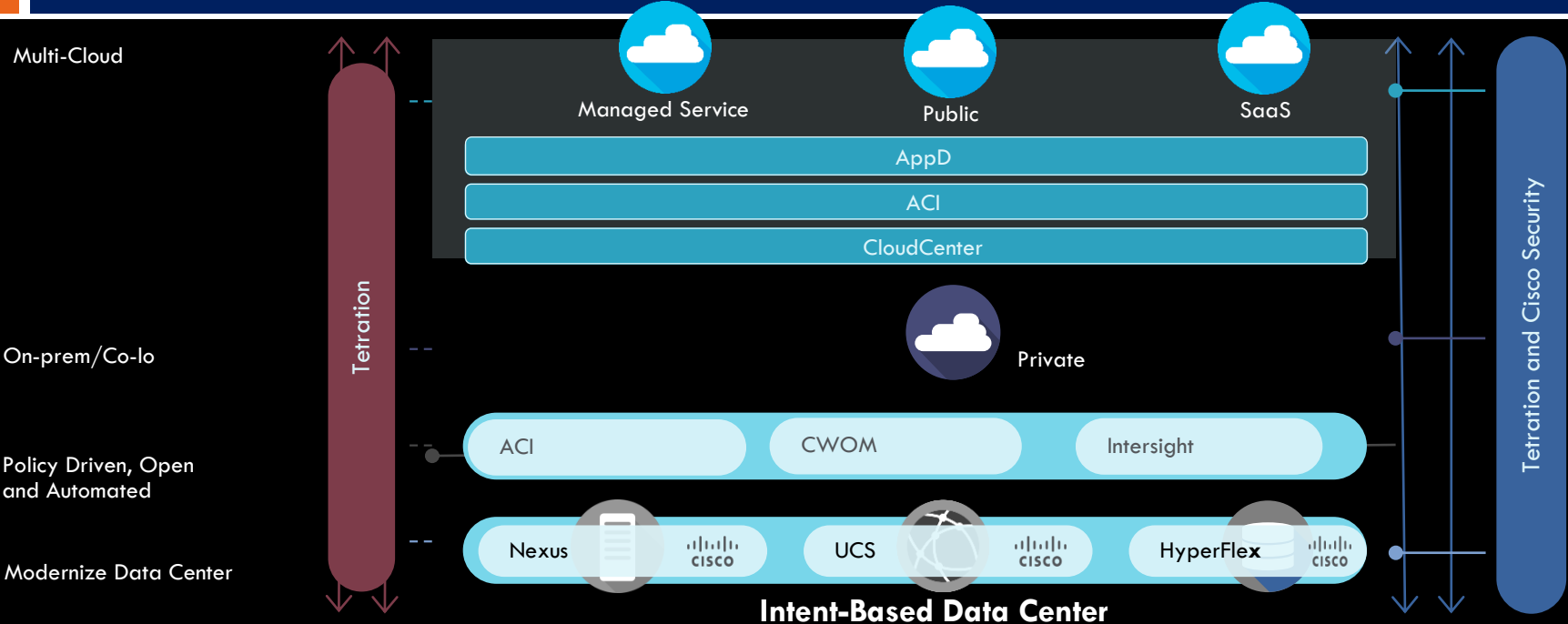
Securing data in transit

Zero-trust model

Capturing Customer Intent



Putting It All Together



Introducing Cisco Intersight



IT'S NOT A SERVER.



IT'S A SYSTEM.

Challenges We're Solving Against



Physical and Virtual
Sprawl, IoT,
Microservices



Scale, Speed, Complexity in
Modern Data Centers is
Unmanageable



Building a Monster to
Manage the Monster

Strategy for Next-Generation Systems Management



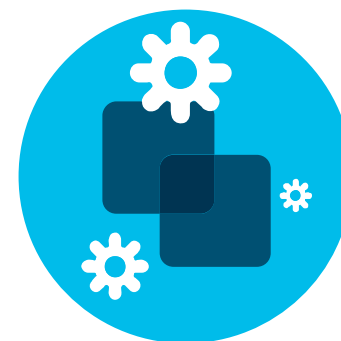
1

Connect Everything



2

Create Actionable Insight



3

Have Machines
Manage Machines

Opportunity: Cloud-Managed Infrastructure

Cisco Meraki

Cloud Controlled Networking

Cisco Intersight

Cloud Controlled Computing



Opportunity: Analytics and Machine Learning for IT Operations



Example: Automotive

Advanced Driver Assistance Systems (ADAS)

Automate, adapt and enhance driver activities for better driving and safety

Examples: blind spot monitor, collision warning, lane departure warning, automated parking, autonomic driving



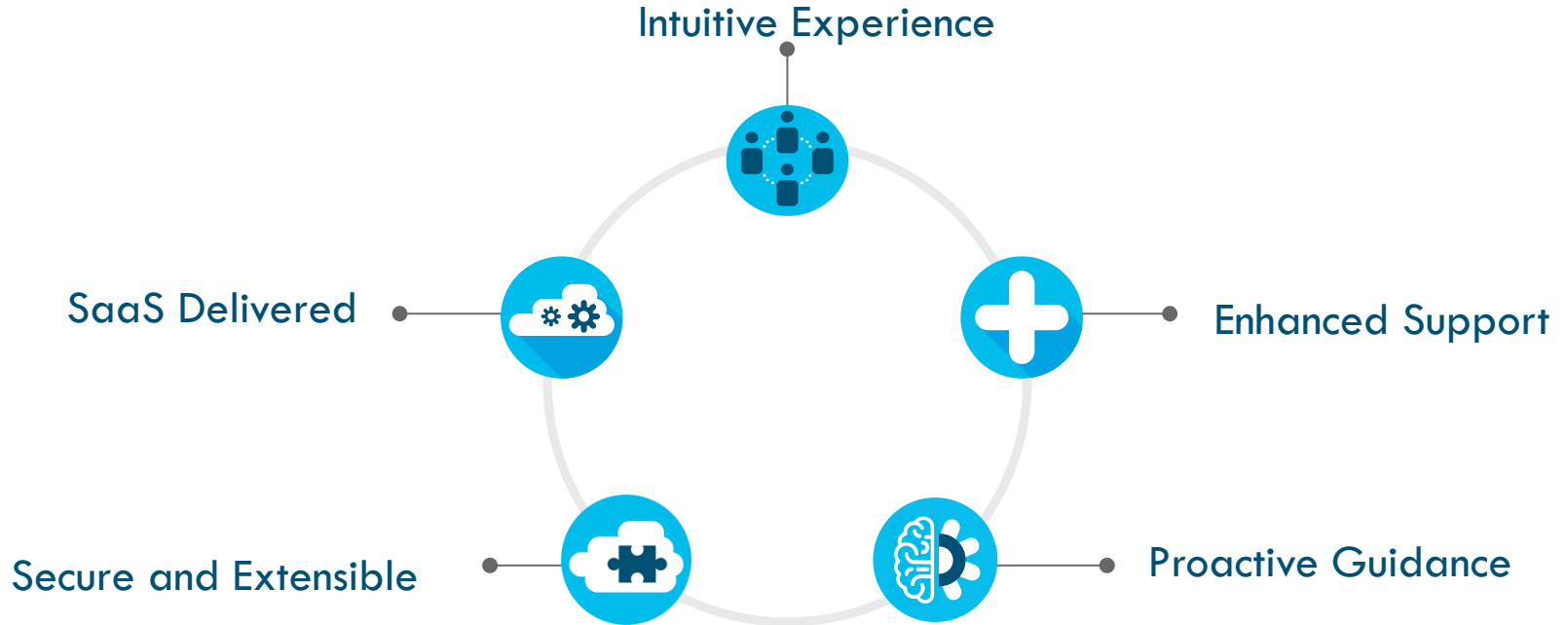
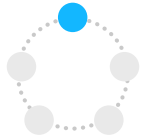
Cisco Intersight

Machine Learning and Analytics for Better IT

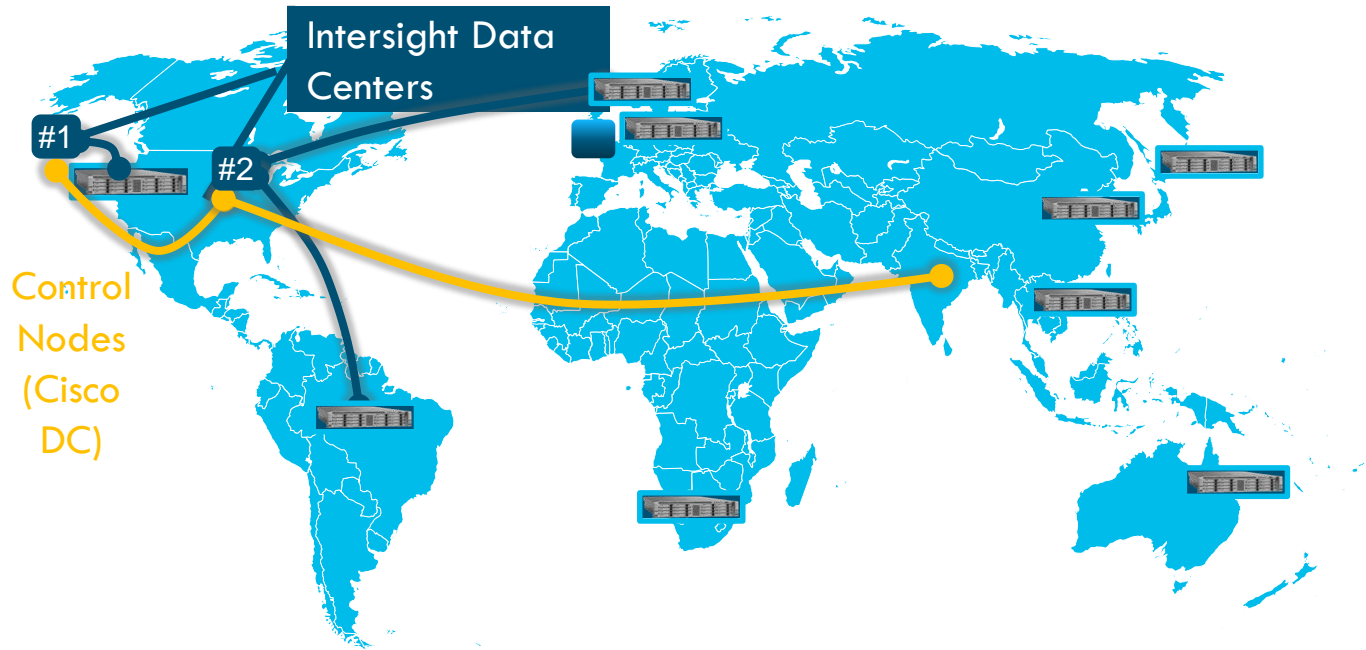
Automate and continuously optimize operations by analyzing systems telemetry across entire customer base

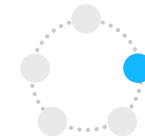
Examples: predictive analytics, recommendation engines, proactive support, autonomic optimization and orchestration

Cisco Intersight Elements



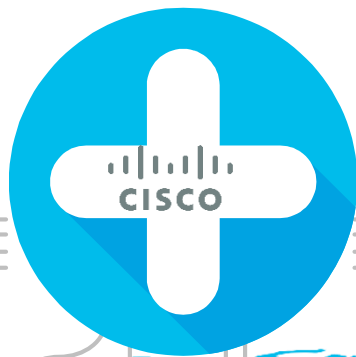
Manage Anywhere, 24/7/365, Cloud Scale



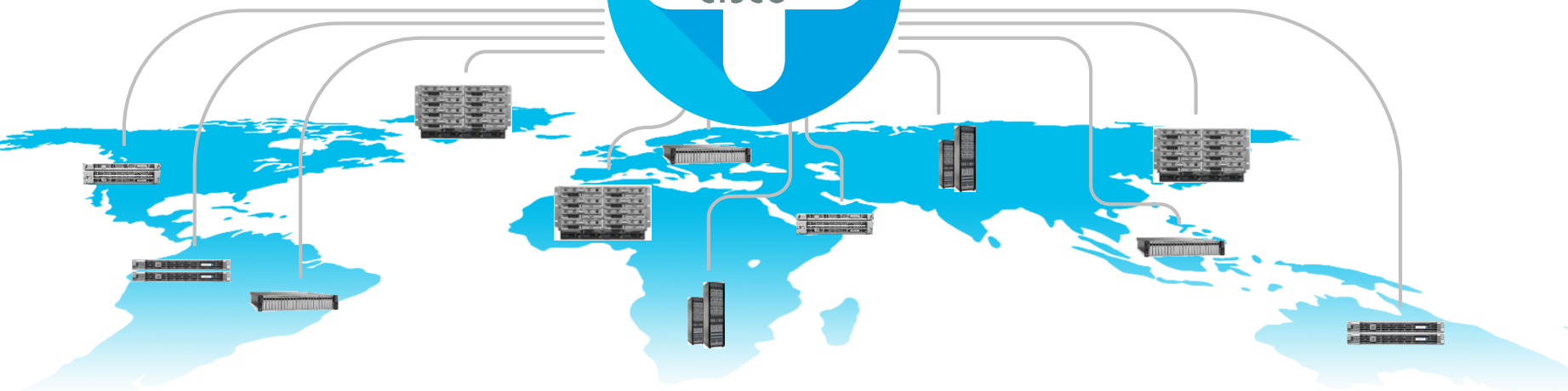


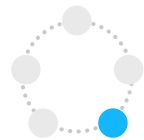
Cisco Intersight: Enhanced Support | Connected TAC

Automated transmission of technical support files to the Cisco Technical Assistance Center (TAC) for accelerated troubleshooting

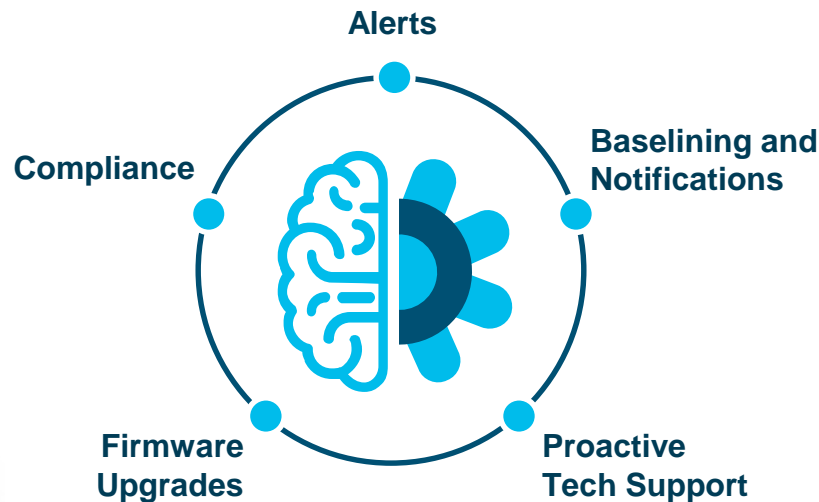


Future: Telemetry collection, issue fingerprinting, proactive alerting & remediation

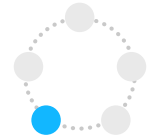




Cisco Intersight: Proactive Guidance | Recommendation Engine



Key Features in Intersight Security Architecture



Use of industry standard security protocols



Encryption of all data



Compliance with stringent Cisco InfoSec security and data handling standards

Accelerating the Journey with Space Services

Support Services

SLA Management
First Level Technical Support
Technical Outsourcing
Carrier Management & Troubleshooting

Remote Diagnostic
Phone Support to Field engineers
Second Level Support for Service Desk
Fault Replication

SLA Response
On Site Maintenance
Failure Diagnostic & Recovery
Reverse Logistics
Customer sign off

**NOC &
Service Desk**

**System Engineer
&
Experts**

**Field Service Engineers
(FSE)**

Integration Services

Network Design Maintenance
Ticket Management
Installation Management

Solution & Detail Design
Remote Support
Survey & Audit
Installation & Configuration
Documentation & Reports

Territories Coverage
Installation On Site
Project Execution
Site Surveys

Thank you and always remember

TRUST

Takes years to build
seconds to break
and
forever to repair...

Space Hellas is your trusted partner

